

AGRICULTURAL LENDING SCHOOL
July 19 - 23, 2010 ~ Holiday Inn ~ Kearney, Nebraska

MONDAY July 19	TUESDAY July 20	WEDNESDAY July 21	THURSDAY July 22	FRIDAY July 23
7:30 - 8:00 a.m. Registration	7:00 - 7:45 a.m. Breakfast			
8:00 - 8:30 a.m. Welcome and Orientation	7:45 - 9:30 a.m. Credit Analysis/ Credit Scoring and Risk Rating	7:45 - 9:30 a.m. Credit Analysis/ Credit Scoring and Risk Rating <i>(continued)</i>	7:45 - 10:00 a.m. Marketing - Track I Marketing - Track II	7:45 - 8:45 a.m. Final Exam
8:30 - 9:30 a.m. Icebreaker/ Mega Forces in Agriculture				8:45 - 9:45 a.m. Case Study Wrap Up/ Question & Answer Session
9:30 - 9:45 a.m.	9:30 - 9:45 a.m.	9:30 - 9:45 a.m. Break	10:00 - 10:15 a.m.	9:45 - 10:00 a.m.
9:45 - 11:15 a.m. Mega Forces in Agriculture <i>(continued)</i>	9:45 a.m. - 12:15 p.m. Credit Analysis/ Credit Scoring and Risk Rating <i>(continued)</i>	9:45 a.m. - 12:00 p.m. Credit Analysis/Credit Scoring and Risk Rating <i>(continued)</i>	10:15 a.m. - 12:45 p.m. Loan Structuring & Case	10:00 - 11:00 a.m. Case Study Wrap Up/ Question & Answer Session <i>(continued)</i>
11:15 a.m. - 12:15 p.m. Agricultural Financial Statements		12:00 - 12:45 p.m. Lunch	12:45 - 1:15 p.m. Boxed Lunch	11:00 a.m. Closing Remarks & School Wrap Up
12:15 - 1:00 p.m. Lunch	12:15 - 1:00 p.m.	12:45 - 2:45 p.m. Problem Loans - Part I	1:15 - 2:00 p.m. Introduction to Computer Lab	
1:00 - 3:00 p.m. Agricultural Financial Statements	1:00 - 3:00 p.m. Credit Analysis/Credit Scoring and Risk Rating <i>(cont.)</i>	2:45 - 3:15 p.m. Final Exam Review	2:15 - 3:30 p.m. Computer Lab/Group Work*	
3:00 - 3:15 p.m.	3:00 - 3:15 p.m.	3:15 - 3:30 p.m.	3:30 - 3:45 p.m.	
	Break			
3:15 - 6:15 p.m. Agricultural Financial Statements <i>(continued)</i>	3:15 - 4:45 p.m. Credit Analysis/Credit Scoring and Risk Rating <i>(cont.)</i>	3:30 - 5:30 p.m. Problem Loans - Part II	3:45 - 6:00 p.m. Computer Lab/Group Work* <i>(assignments due to mentor upon completion)</i>	
Free Evening	5:00 - 5:45 p.m. Pizza Dinner/Reception	5:45 - 7:30 p.m. Group Leader "Train the Trainer" Session*	Self Study for Final Examination	
	5:45 - 8:00 p.m. Borrower's Perspective Panel <i>(attendance required)</i>			

(Note: Schedule subject to variations in sequence, class offerings and adjustments in length of class sessions.)

**Held on the University of Nebraska - Kearney (UNK) campus*