

**COMMERCIAL LENDING SCHOOL 3-DAY OPTION**  
**October 20-22, 2008 ~ West Holiday Inn ~ Topeka, Kansas**

<b>MONDAY October 20</b>	<b>TUESDAY October 21</b>	<b>WEDNESDAY October 22</b>
7:30 - 8:00 a.m. <b>Registration</b>	7:00 - 7:45 a.m. <b>Breakfast</b>	
8:00 - 8:15 a.m. <b>Orientation</b>	7:45 - 10:00 a.m. <b>Historical Financial Analysis</b> <i>(continued)</i>	7:45 - 10:00 a.m. <b>Historical Financial Analysis</b> <i>(continued)</i>
8:15 - 10:15 a.m. <b>Understanding Businesses</b>		
10:15 - 10:30 a.m.	10:00 - 10:15 a.m. <b>Break</b>	10:00 - 10:15 a.m.
10:30 a.m. - 12:00 p.m. <b>Understanding Businesses</b> <i>(continued)</i>	10:15 a.m. - 12:15 p.m. <b>Historical Financial Analysis</b> <i>(continued)</i>	10:15 a.m. - 12:15 p.m. <b>Historical Financial Analysis</b> <i>(continued)</i>
12:00 - 1:00 p.m.	12:15 - 1:15 p.m.	12:15 - 1:15 p.m.
	<b>Lunch</b>	
1:00 - 2:45 p.m. <b>Understanding Businesses</b> <i>(continued)</i>	1:15 - 3:15 p.m. <b>Historical Financial Analysis</b> <i>(continued)</i>	1:15 - 3:15 p.m. <b>Sensitivity Analysis</b>
2:45 - 3:15 p.m. <b>Lending Process in Action</b>		
3:15 - 3:30 p.m.	3:15 - 3:30 p.m.	3:15 - 3:30 p.m.
	<b>Break</b>	
3:30 - 5:30 p.m. <b>Historical Financial Analysis</b>	3:30 - 5:00 p.m. <b>Historical Financial Analysis</b> <i>(continued)</i>	3:30 - 5:30 p.m. <b>Lending Process in Action &amp; Hot Topics in Lending</b>
5:45 - 6:45 p.m. <b>Pizza Party</b>	5:00 - 5:30 p.m. <b>Lending Process in Action</b>	5:30 p.m. <b>Adjournment</b>
	5:30 - 6:00 p.m. <b>Optional Q &amp; A Session</b>	<i>(Note: Schedule subject to variations in sequence, class offerings and adjustments in length of class sessions.)</i>
<b>Evening Homework</b>	<b>Evening Homework</b>	